## **Important Credit Card Business and Financial Information**

2016 January Unit: NT\$ Thousand: Card

|  |                    |                    |                             |                               |                      |                                    | No dil                     | ,                                 |  |  |                          | Cint 1110                    | Tilousaliu , Caru           |
|--|--------------------|--------------------|-----------------------------|-------------------------------|----------------------|------------------------------------|----------------------------|-----------------------------------|--|--|--------------------------|------------------------------|-----------------------------|
| Issuer   | Effective<br>Cards | Active<br>Cards    | Monthly<br>Issuing<br>Cards | Monthly<br>Cancelled<br>Cards | Revolving<br>Balance | Undue<br>Balance of<br>Installment | Monthly<br>Retail<br>Sales | Monthly Cash<br>Advance<br>Volume | Delinquency<br>Ratio<br>(3 months to 6 | Delinquency<br>Ratio (over 6<br>months)(%) | Coverage<br>Ratio<br>(%) | Monthly Write-<br>off Amount | Annual Write-<br>off Amount |
| Death (Trime)  | 225 500            | 111 700            |                             |                               | 222 402              |                                    | Volume                     |                                   | months)(%)                             |  |                          | 1.004                        | 1.004                       |
| Bank of Taiwan   | 227,780            | 111,723            | 439                         | 1,473                         | 233,482              | 13,830                             | 644,529                    | 1,180                             | 0.36                                   | 0.16                                       | 480.10                   | 1,034                        | 1,034                       |
| Land Bank of Taiwan  | 187,881            | 106,747            | 2,808                       | 938<br>3,558                  | 224,554              | 41,511                             | 707,079                    | 767                               | 0.32                                   | 0.20                                       | 1,159.16                 | 588                          | 588                         |
| Taiwan Cooperative Bank<br>First Commercial Bank   | 417,213            | 256,181            | 5,492                       |                               | 600,759              | 230,064                            | 2,227,203                  | 3,483                             | 0.45                                   | 0.41                                       | 285.64                   | 3,770                        | 3,770                       |
| Hua Nan Commercial Bank  | 902,664            | 604,041<br>586,092 | 8,832<br>13,580             | 9,243<br>11,592               | 1,356,810            | 1,127,509                          | 3,885,294                  | 14,730                            | 0.17                                   | 0.00                                       | 1,837.55                 | 5,486                        | 5,486                       |
|  | 811,668            |                    |                             |                               | 725,145              | 1,346,077                          | 3,643,674                  | 996                               | 0.13                                   | 0.00                                       | 617.36                   | 1.601                        | ŭ                           |
| Chang Hwa Commercial Bank  | 441,496            | 216,481            | 2,428                       | 3,307                         | 265,085              | 123,066                            | 1,183,249                  | 623                               | 0.23                                   | 0.02                                       | 737.10                   | 1,691                        | 1,691                       |
| The Shanghai Commercial &<br>Savings Bank  | 362,874            | 187,041            | 1,075                       | 2,289                         | 745,065              | 208,723                            | 1,111,783                  | 6,611                             | 0.71                                   | 0.27                                       | 2,054.47                 | 0                            | 0                           |
| Taipei Fubon Bank  | 2,244,059          | 1,624,544          | 20,048                      | 27,353                        | 6,722,859            | 5,556,825                          | 15,872,287                 | 77,836                            | 0.18                                   | 0,00                                       | 703.17                   | 21,917                       | 21,917                      |
| Cathay United Bank   | 5,189,629          | 3,635,072          | 65,142                      | 29,093                        | 14,210,500           | 10,759,345                         | 29,525,686                 | 254,842                           | 0.14                                   | 0.00                                       | 2,239.97                 | 28,307                       | 28,307                      |
| Bank of Kaohsiung  | 9,004              | 3,862              | 29                          | 60                            | 6,286                | 115                                | 112,682                    | 192                               | 0.60                                   | 0.60                                       | 200.65                   | 20,307                       | 20,507                      |
| Mega International Commercial<br>Bank(former The International<br>Commercial Bank of China)  | 610,697            | 400,035            | 8,074                       | 6,927                         | 1,166,893            | 878,219                            | 2,486,238                  | 7,201                             | 0.22                                   | 0.07                                       | 516.94                   | 4,431                        | 4,431                       |
| Citibank Taiwan Ltd.(by merge of<br>Bank Of Overseas Chinese and<br>acquire Citibank N. A.'s Credit Card<br>Business)              | 2,910,033          | 2,472,925          | 16,462                      | 30,347                        | 16,323,674           | 10,408,596                         | 20,101,154                 | 212,693                           | 0.55                                   | 0.12                                       | 598.33                   | 109,963                      | 109,963                     |
| ANZ Bank (Taiwan) Limited<br>(transferred from Australia and New<br>Zealand Banking Group Ltd. and<br>acquired from ANB AMRO Bank) | 585,755            | 366,031            | 6,802                       | 11,512                        | 3,195,037            | 1,698,035                          | 3,334,820                  | 21,658                            | 0.46                                   | 0.00                                       | 351.84                   | 14,335                       | 14,335                      |
| Taiwan Business Bank   | 335,672            | 133,593            | 758                         | 1,637                         | 481,224              | 38,037                             | 913,790                    | 4,341                             | 0.08                                   | 0.01                                       | 629.46                   | 2,047                        | 2,047                       |
| Standard Chartered Bank (Taiwan)<br>(former Hsinchu International Bank<br>and by merge of Asia Trust &<br>Investment Corp.)        | 383,559            | 232,396            | 1,227                       | 4,839                         | 2,014,565            | 695,111                            | 1,507,540                  | 8,904                             | 0.48                                   | 0.00                                       | 503.57                   | 11,981                       | 11,981                      |
| Taichung Commercial Bank   | 196,431            | 80,911             | 2,048                       | 1,046                         | 249,796              | 44,241                             | 462,594                    | 0                                 | 1.75                                   | 0.55                                       | 379.33                   | 0                            | 0                           |
| HSBC Bank(Taiwan) Ltd. (former<br>The Hongkong and Shanghai<br>Banking Co.Ltd.)  | 628,302            | 435,040            | 7,835                       | 7,782                         | 2,863,325            | 1,816,003                          | 4,239,226                  | 59,331                            | 0.24                                   | 0.00                                       | 2,599.79                 | 7,963                        | 7,963                       |
| Hwatai Bank  | 10,254             | 6,381              | 18                          | 12                            | 18,590               | 2,164                              | 56,706                     | 0                                 | 0.48                                   | 0.29                                       | 210.30                   | 0                            | 0                           |
| Shin Kong Commercial Bank  | 908,227            | 461,335            | 6,078                       | 5,888                         | 2,129,906            | 1,411,617                          | 3,244,094                  | 25,552                            | 0.22                                   | 0.00                                       | 239.45                   | 5,872                        | 5,872                       |
| Sunny Bank   | 71,074             | 37,965             | 1,017                       | 667                           | 251,127              | 52,662                             | 234,446                    | 215                               | 0.25                                   | 0.00                                       | 1,045.30                 | 0                            | 0                           |
| Cota Commercial Bank   | 16,675             | 11,122             | 179                         | 84                            | 32,141               | 16,895                             | 120,848                    | 221                               | 0.32                                   | 0.00                                       | 5,630.90                 | 232                          | 232                         |
| Union Bank of Taiwan   | 1,828,785          | 817,937            | 19,752                      | 16,255                        | 4,648,229            | 3,017,066                          | 5,971,295                  | 193,544                           | 0.27                                   | 0.00                                       | 119.93                   | 14,161                       | 14,161                      |
| Far Eastern International<br>Bank(acquire AIG Credit<br>Card(Taiwan) Co. Ltd.'s Credit Card<br>Business)                           | 1,452,400          | 1,028,632          | 11,978                      | 57,903                        | 4,951,117            | 5,407,625                          | 4,840,709                  | 248,500                           | 0.33                                   | 0.10                                       | 100.42                   | 14,071                       | 14,071                      |
| Yuanta Bank(former Fuhwa<br>Commercial Bank)   | 441,120            | 253,645            | 12,023                      | 3,035                         | 489,427              | 399,274                            | 3,097,612                  | 1,147                             | 0.15                                   | 0.00                                       | 1,101.92                 | 1,210                        | 1,210                       |
| Bank Sinopac(by merge of SinoPac<br>Card Services Co., Ltd.)   | 2,137,893          | 1,316,012          | 19,448                      | 26,475                        | 5,029,129            | 3,957,256                          | 7,215,550                  | 131,650                           | 0.33                                   | 0.00                                       | 742.96                   | 12,124                       | 12,124                      |
| E. Sun Commercial Bank, Ltd.   | 3,971,339          | 2,783,239          | 40,643                      | 20,193                        | 10,547,618           | 8,725,142                          | 22,799,208                 | 103,324                           | 0.24                                   | 0.00                                       | 1,334.42                 | 38,812                       | 38,812                      |
| Cosmos Bank, Taiwan  | 505,844            | 215,194            | 3,766                       | 3,969                         | 1,140,705            | 308,496                            | 966,528                    | 10,574                            | 1.71                                   | 0.98                                       | 118.32                   | 6,456                        | 6,456                       |
| DBS Bank(Taiwan)Ltd.(by merge of<br>Bowa Bank and acquire DBS bank<br>Ltd.)  | 12,697             | 6,210              | 85                          | 56                            | 20,380               | 428                                | 56,506                     | 17                                | 0.00                                   | 0.00                                       | 16,852.99                | 183                          | 183                         |
| Taishin International Bank (acquire<br>Chinfon Commercial Bank's Credit<br>Card Business)  | 3,569,444          | 2,467,784          | 30,104                      | 11,459                        | 10,400,542           | 9,707,286                          | 15,622,533                 | 152,066                           | 0.26                                   | 0.00                                       | 555.90                   | 25,048                       | 25,048                      |
| Ta Chong Bank Ltd.   | 609,693            | 316,536            | 9,987                       | 7,091                         | 891,527              | 3,894,893                          | 1,934,180                  | 79,238                            | 0.00                                   | 0.00                                       | 428.07                   | 9,377                        | 9,377                       |
| Jih Sun International Bank   | 188,426            | 101,128            | 388                         | 1,108                         | 464,784              | 220,881                            | 401,041                    | 10,390                            | 0.18                                   | 0.00                                       | 245.08                   | 1,683                        | 1,683                       |
| EnTie Commercial Bank  | 186,868            | 72,264             | 1,001                       | 500                           | 422,849              | 1,256,775                          | 467,504                    | 1,243                             | 0.34                                   | 0.01                                       | 228.23                   | 0                            | 0                           |
| Chinatrust Commercial Bank   | 5,862,288          | 3,842,748          | 33,950                      | 39,839                        | 14,329,791           | 13,413,550                         | 27,494,278                 | 723,171                           | 0.16                                   | 0.00                                       | 650.30                   | 58,206                       | 58,206                      |
| Taiwan Rakuten Card, Inc.  | 81,375             | 65,730             | 8,122                       | 580                           | 49,547               | 82,494                             | 352,263                    | 771                               | 0.08                                   | 0.00                                       | 486.26                   | 0                            | 0                           |
| American Express International Inc.  | 162,348            | 88,069             | 2,796                       | 2,938                         | 342,354              | 0                                  | 3,949,473                  | 1,294                             | 0.10                                   | 0.00                                       | 448.21                   | 2,216                        | 2,216                       |
| Aeon Credit Card (Taiwan) Co., Ltd.  | 91,091             | 40,668             | 147                         | 1,521                         | 274,633              | 63,912                             | 180,116                    | 2,900                             | 1.20                                   |  | 1,354.60                 | 2,543                        | 2,543                       |
| Total  | 38,552,558         | 25,385,314         | 364,561                     | 352,569                       | 107,819,455          | 86,923,723                         | 190,963,718                | 2,361,205                         | 0.27                                   | 0.03                                       | 595.68                   | 405,709                      | 405,709                     |

<sup>1.</sup> Sources: Disclosed by banks.

- $2.1\ Effective\ Cards: No.\ of\ cards\ issued\ \ and\ in\ normal\ condition\ minus\ No.\ of\ cards\ cancelled.$
- 2.2 Active cards: Cards with charge activity in the past six months, excluding debit cards; cards with installment payment activity included; cards with revolving payment activity only excluded.
- 2.3 Monthly issuing cards : Reissued cards and renewed cards excluded.
- 2.4 Monthly cancelled cards: Cards newly cancelled.
- 2.5 Revolving balance : Amount of principal that incurs interest on revolving credit for the month.
- 2.6 Delinquency: Receivables in accounts where the amount paid by cardholders for the month does not cover the required minimum payment and accounts whether recourse action has been taken against the debtor (primary and accessory) though no late payment has incurred. If the cardholder has charges past due for several months and subsequently makes payment sufficient to cover the minimum payment for one month, the past due duration is deducted by one month, but the account is still past due until the cardholder has paid off the minimum payment for each period.
- 2.7 Coverage Ratio: Ratio of bad debt reserve actually put aside to required bad debt reserve.

<sup>2.</sup> Disclosure items and definitions: